#### The Watch Standard

# Monthly Report

#### **MAY 2022**

#### **OVERVIEW**

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## **Summary**

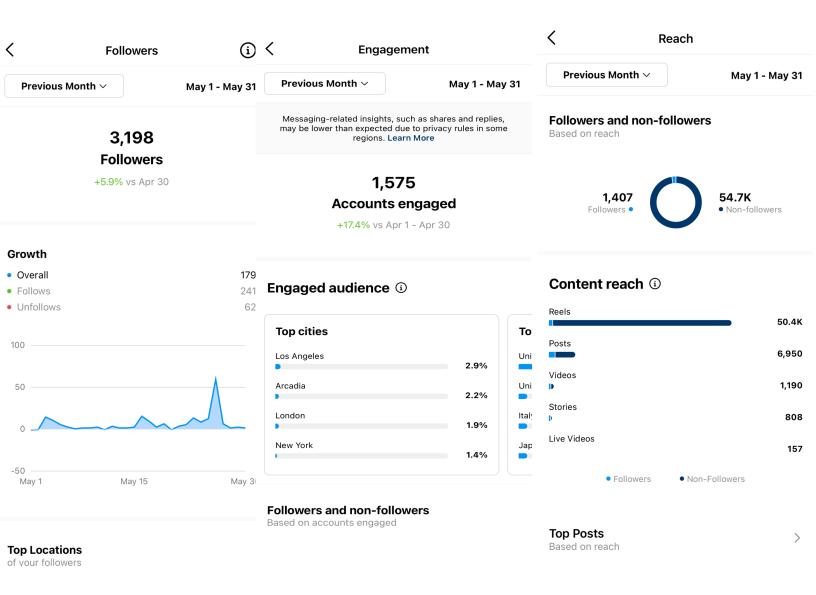
We reflect on our social media marketing efforts on Instagram and TikTok for this month. On Instagram, we have dropped on engagement but **grew in followers by 6.78%**. On TikTok we have grown exponentially on following and overall views. In a matter of one month, we grew in followers by

#### **INSTAGRAM**

For May on Instagram we were +.8% on total accounts reached compared to April. Of those reached accounts, 54.7K are not following us compared to April 1 - April 30. Our reach is at a steady growth from 55,907 to 56,199. From the content reach, 50.4K were from Reels which shows reels are VERY important for reach. We uploaded 14 reels with month but had most success on TikTok with short-form videos.

## Followers, Impression, and Reach

Month	Followers		Impressions		Reach	
February	2,750	2.45%	54,796	23.3%	16,377	31.3%
March	2,885	4.79%	106,099	80.6%	49,692	193%
April	2,995	3.42%	115,808	8.75%	55,907	11.2%
May	3,198	6.78%	105,439	9%	56,199	.8%

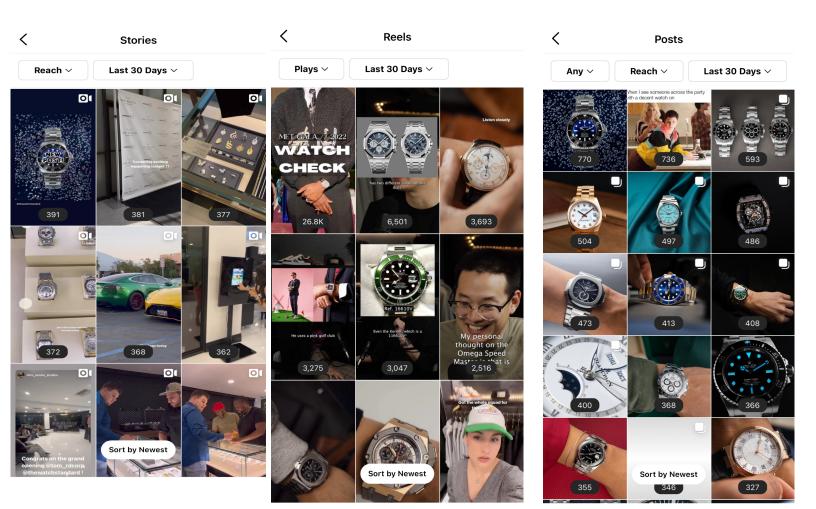


## **Profile Views and Website Clicks**

Month	Pro	ofile Views		Website Clicks		
February	1,265	44.40%	99	23.72%		
March	2,305	82.2%	103	4%		
April	3,471	40.79%	106	2.83%		
May	3,077	11.4%	154	45.2%		

Month	Most	Likes	Most Comments		Highest Reach		Saves	
February	118	20.53%	19	30.30%	988	53.50%	7	78.26%
March	127	7.34%	24	23.25%	1,440	37.23%	12	52.63%
April	337	90.52%	25	4.08%	35,021	184.20%	49	121.31%
May	193	42.73%	8	68%	59,199	69.03%	12	75.51%

## **Post Performance**



## **Linkin.Bio Interactions**

Page Views: 113

Button Clicks: 53

Post Clicks: 46

Click Through: Average 70%

## **TIKTOK**

Followers: 665 to 3,559 (505.34%)

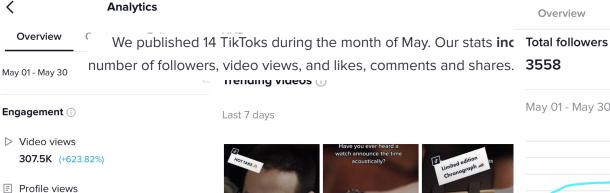
Video views: 42.7K to 307.5K (284.18%)

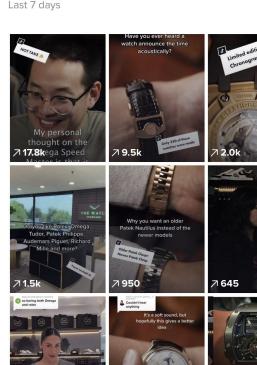
Profile views: 647 to 5,116 (669.32%)

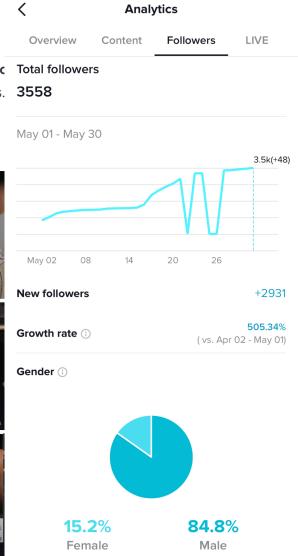
Likes: 2,413 to 14.2K (488.79%)

• Comments: 33 to 220 (566.67%)

• Shares: 131 to 506 (298.43%)







3,558 in total
Net +2,931 in May 01 - May 30

Content ①

2 posts
-4 (vs. May 19 - May 25)

**5,116** (+669.32%)

**14.2K** (+488.79%)

506 (+298.43%)

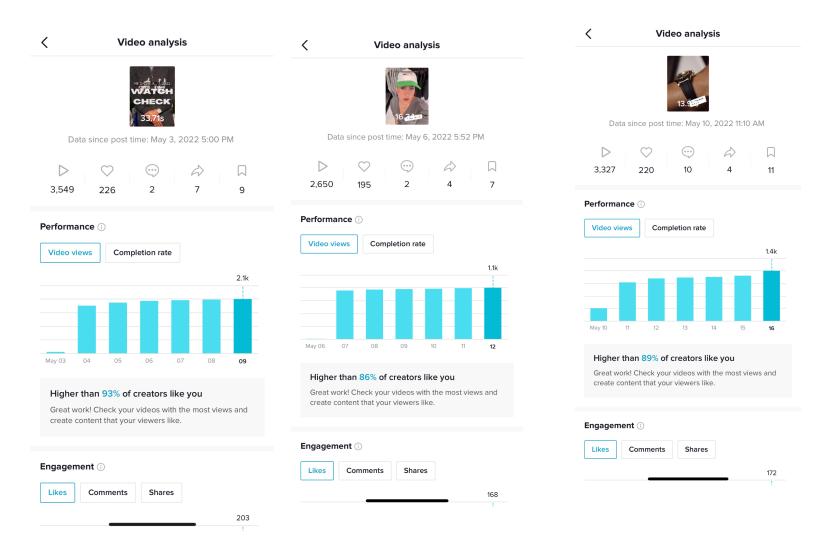
□ Likes

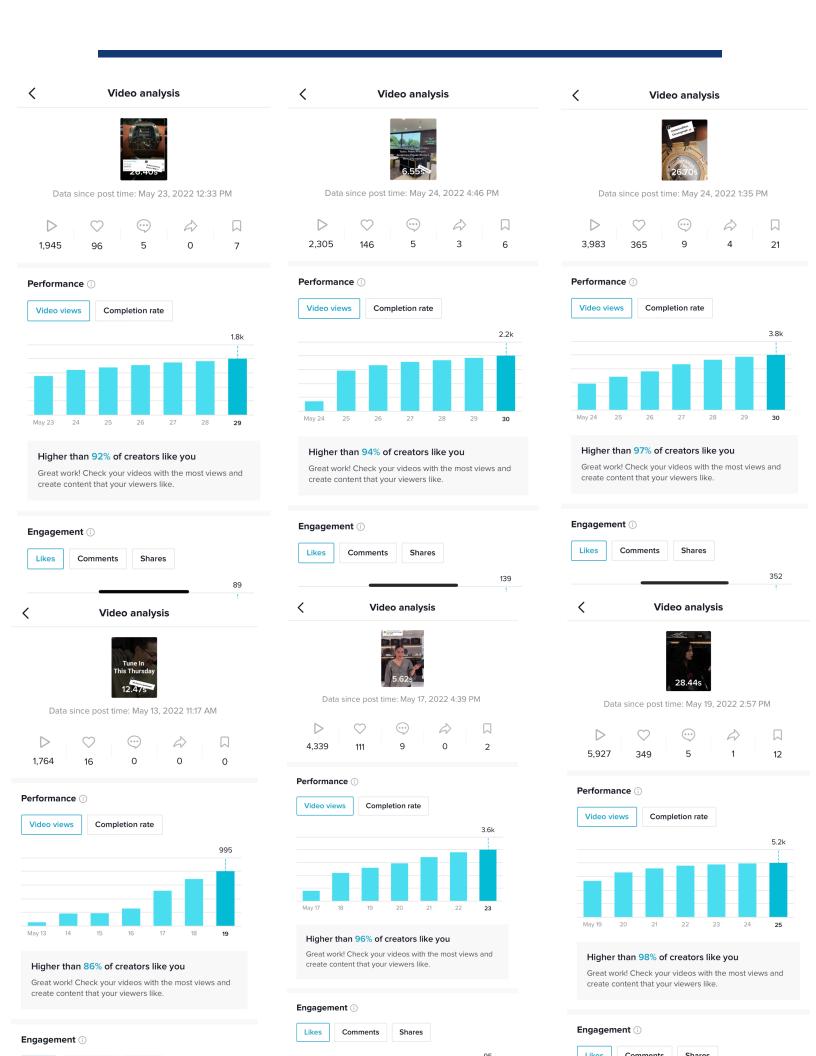
Comments220 (+566.67%)

⇔ Shares

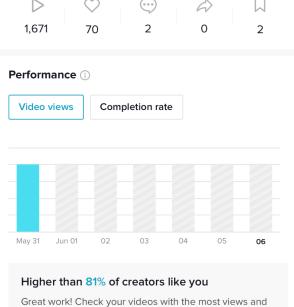
Followers (i)

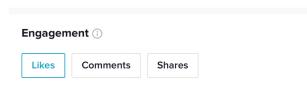
## **Post Performance**











create content that your viewers like.

## **Other Key Responsibilities and Accomplishments**

- Produced and began our podcast with the help of Adrian and David.
- Tiktok consistent traffic with .
- Brain stormed TikToks and Reel ideas for April.
- Collaborated with Adrian to create higher quality videos for Tiktok and Reels.

## Things to try for next month

- Podcast
  - New Segments
    - a. Neighborhood Watch: Looking Over Clients Watch Collections
    - b. The Watch Corner– Updates on our stock, "the more you know" watch talk
- Social Media
  - Engage with other accounts daily.
  - Upload reels onto the grid no hashtags
  - Using older assets from photoshoots to add a more human element and break the lifestyle/watch grid.
  - Work with Brina to create more segments on YouTube and ways to enhance IG